

PICTURE



that alone measures 16 feet tall by 28 feet wide. There are revenue-generating sponsor panels, LED display panels for additional statistics, and a huge contingent of speakers. Collectively, it measures 52 feet wide and 52 feet tall, creating a new skyline in Spanos Stadium.

The scoreboard will serve football and men's and women's soccer programs, Athletic Director Alison Cone said.

"I think it will increase the fan experience at games," Cone said, "and the players will enjoy the things that happen with a video replay board. So it's very exciting."

In addition, the scoreboard will serve as a learn-by-doing lab. Interns from the Journalism Department and from Parks and Recreation will program the big board, develop entertainment and statistical content and create marketing campaigns for sponsors.

Never one to call it quits, Al has yet more ideas, this time for the east side of the stadium. The head of a financial services

company he started while a junior here, he says, "Poly helped me get started; football helped me get my foot in the door."

Now, he says he plans to use his midable skills amassing people and resources to complete the stadium enhancements, which would allow Cal Poly to compete at the highest level.

A born salesman, he doesn't hesitate to tell people, "You'd be smart to get involved with Cal Poly. I'm a great forecaster and I see big things for this school."

MAKING YOUR DOLLARS MAKE SENSE THE GIFT THAT KEEPS ON GIVING

MANY PEOPLE SAY CAL POLY has given them so much and now they want to give back, but they don't consider themselves wealthy and need their savings to last through what could be decades of retirement.

That's where a Charitable Gift Annuity (CGA) can make sense.

A CGA is an all-purpose giving vehicle in which a donor gets an immediate tax write-off and a lifetime income stream. Depending on the age of the donor, the current rate of return can be as high as 9.5 percent, and at least part of the annual income from the annuity is tax free.

The typical donation is usually between \$10,000 and \$50,000. Prior to the gift being funded, the rate of return is determined by the donor's age and the age at which he or she decides to start taking distributions. The longer the distribution is deferred, the higher the rate. The rate is fixed, and distributions continue throughout the life of the donor.

Sound too good to be true? We talked to Charles Dana, a computer science professor emeritus who likes CGAs so

much he's funded several since he retired at age 51.

"It feels more like an investment than a donation," he said. "Since I get money back, I can make bigger gifts."

Dana funded his first CGA at age 53, followed by five more over the next five years. He will start receiving distributions from the first CGA at 65. He "laddered" the maturity dates (the age at which he starts to receive distributions

from each respective CGA), so his income will go up each year after that to combat what he calls "the notion that I'm on a fixed income."

"I retired on the early side," he said, "and I wanted to make sure I didn't live longer than my resources."

He also likes the idea of being able to honor his parents, who were educators. "They always put more into the job than they took out of it," he said. By making this gift, he is following in their footsteps, giving back to the department that provided him such a rewarding career.

For more information on how a Charitable Gift Annuity can work for you and Cal Poly, contact Stacy Cannon at (805) 756-2993 or cscannon@calpoly.edu.

EDITORS' NOTE: DESPITE THE DOWN ECONOMY, CAL POLY ALUMNI AND FRIENDS CONTINUE TO FIND WAYS TO SUPPORT THE UNIVERSITY. THIS SERIES WILL FOCUS ON CREATIVE WAYS OUR DONORS CAN BENEFIT BOTH THE CAMPUS AND THEMSELVES.