El Corral sales rise despite competitors

By Mike Munson

MUSTANG DAILY STAFF WRITER

Cal Poly's El Corral Bookstore may have fumbled its three-week sales slump, even as online sites tighten competition in the college textbook industry.

After a successful year of declining business, El Corral sold approximately 10 percent more textbooks this quarter than fall 1999. Fiscal make-up remained level with last year's textbook prices were lower. El Corral cut textbook prices in September for a total of $82,000 in discounts.

"Given all the hoopla over Internet bookstores, we've had a very good quarter," bookstore director Frank Cavley said. "We're very pleased that after everything - this was still able to keep sales steady." El Corral was forced to lay off several employees in July to combat low sales and price losses. Cavley said the layoffs were a last resort in order to trim costs.

"Those people were not let go because they weren't doing their jobs," he said. "It was economics. They were quality people." Remaining employees are stressed and tired after being stretched thin during the bust fall rush, Cavley said, but he is proud that their hard work paid off with improved sales. After budget cuts, several El Corral departments are now operated by only one full-time staff member.

"To be honest with you, we couldn't function with any more layoffs," Cavley said. As for the impact of online textbook stores, familiar to many students by their colorful posters on campus bulletin boards, Cavley said there is no accurate way of measuring if online retailers affected El Corral's sales.

Cavley said online stores did not promote their services as aggressively at Cal Poly as they did on other campuses this year. At UC Berkeley, one online store dumped 20,000 pink Ping-Pong balls on campus to advertise its service.

Cavley said El Corral's primary competitor is Aida's University Book Exchange on 15th Street. Larry Hendley, president of Aida's, does not believe online sites are a major threat to traditional stores. He said his own research has shown that Aida's usually sells less expensive books than online stores. Shipping hurdles and a lack of used books are other online weaknesses, Hendley said.

Aida's fall quarter sales were down by 5 percent for the first time since the store opened in 1995. However, Hendley does not believe Internet stores were the cause. Instead, he thinks an El Corral program that allowed LNCS freshmen to pre-purchase their books...

Cleaning out SLO's creeks

By Christine Janocko

MUSTANG DAILY STAFF WRITER

Those people scooping the city's creek bed Saturday afternoon weren't after a buried treasure, nor were they hunting for food. They were just cleaning up. Their efforts were part of the eighth annual Sun Lakes Creek Day, which was a combination of four hours of community service with education and awareness about human effects on local habitats.

While the focus was cleaning up creeks before winter rains wash the garbage into the ocean, organizers had a lot more in store for Saturday's cleanup.

Creek Day was actually two events in one said Brian Stark, deputy director of the Land Conservancy of San Luis Obispo County. In addition to the cleanup effort, a hands-on educational fair was held in which hundreds of people got up close and personal with turtles...

New device may let students call 911 with push of button

By Scott Oakley

MUSTANG DAILY STAFF WRITER

With the recent murders of Rachel Newhouse and Andrea Cramford still fresh in the minds of many, new campus 911 phones may prove useful tools in preventing crime for Cal Poly and Cuesta College.

The campus 911 phones are palm-sized safety transmitters that students, faculty and staff can use to summon emergencies help from the police, anywhere on and around campus. After the button is pressed, dispatchers can see who is calling and can pinpoint his or her location. Because pages can be tracked, police rush to the location immediately, cutting down on response time. Public Safety hasn't yet determined the phones' range.

Pages should also make it easier for people to escape danger:

"You don't have to stay in one location once you push your page," Investigator Ron Barnett said.

Barnett talked to several faculty and staff members and received positive feedback about the pages. According to Barnett, staff members feel there's a need for increased safety, especially after dark. In early November, Barnett will take the proposal to the Campus Safety and Risk Management Committee and the Associated Students Inc. for approval. If approved, the phones will be limited to faculty and students. The cost to rent the phones will be from $15 to $30 per month for students.

Barnett and Cuesta Police Chief Pete Suyk would like to see the program implemented. Having the program at both schools would allow students who go to Cal Poly and Cuesta to use them interchangeably.

"It would be great if both colleges could do this," Suyk said. Currently the proposal is being decided by Cuesta's student government.

"I want this to be student driven," Barnett said. Cal Poly has not committed to the pages...
PAGERS continued from page 1

but Barrett feels they will make a great difference to Cal Poly's campus. Barrett also would like to get the San Luis Obispo police involved in the project because, he believes, students need to be safe off campus, too. "The majority of our students live in the city," Barrett said. It appears the pagers will be tested on the residence halls as part of a pilot program. 

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The Architecture of Entertainment: Construction Sciences Forum, October 22-23, 10 a.m. to 3 p.m. in Chamin Day Auditorium.

More to come.

- An Evening with Deepak Chopra: Wednesday, November 5, 7 p.m. at the Performing Arts Center.
- Life Beyond Earth: Thursday, October 14, 8 p.m. at the Performing Arts Center.
- Mars to the newest technology: Thursday, October 14, 11 a.m. to 12 p.m. in the Visual and Performing Arts Center.
- The Architecture of Entertainment: Construction Sciences Forum, October 22-23, 10 a.m. to 3 p.m. in Chamin Day Auditorium.

TEXTBOOKS continued from page 1

look a chunk out of his usual sales. Cawley said it is nearly impossible to compete with online stores, because they often have a large corporate parent and are able to take losses in order to build a client base for the future. He also criticized online sellers because they have unused books and often do not carry all the books required for all classes.

The Internet does have deals for bargain-hunting students. Sites such as Textbooks.com, operated by Barnes & Noble, Inc., and Amazon.com can use their enormous buying power to cut profit margins lower than campus stores can afford.

Online stores also benefit from low overhead. VarsityBooks.com claims to offer new textbooks for up to 40 percent less than campus stores. Sites such as Textbooks.com and others have similar offers. Most sites guarantee delivery within one to five days.

A representative from the VarsityBooks.com site, which launched for business in August 1998, did not wish to be quoted but pointed to the rapid multiplication of online textbook sites as proof of the industry's success.

Although some deals can be found online, the web does not appear to have an overwhelming price advantage. A 1998 study by the National Association of College Stores compared prices for 50 textbooks at campus stores and on the Internet. Six of the books could not be found on any of the online stores sampled. Of the 44 books that could be found, college stores offered the lowest prices on 38 percent.

Cawley said El Coral will stay competitive with Internet stores by increasing its online presence and bringing a new look to its website. Students can already purchase their books on the El Coral site.
Watering, placement techniques keep indoor plants healthy

Most people have no problem filling their apartments or houses with indoor plants. Keeping them alive may be another issue.

"I can never keep my houseplants alive," an indoor plant owner said to me. "I always end up killing them."

Here are a few general rules to help the tentative plant owner when watering, placing and fertilizing indoor plants:

1. Always read the instructions on the plant's label. If the plant is a tender or present with no tag, ask the grower what the plant prefers in terms of water and light.

2. Leaching, or draining excess water from a container plant, is not essential during every watering but should be practiced at least once a month. This allows potentially toxic salts and minerals to drain out of the soil.

The water here is not as bad as some areas of California, yet this area does have a potential fluoride problem, largely avoidable by leaching. Some symptoms of accumulated minerals are brown patches at the tips of leaves, especially with palms. Weeping Figs and Dracaena plants.

3. If a plant has large leaves, it will require less water and light. Watering plants outdoors in the shade and draining them once a month, plant owners can avoid these mineral accumulation problems.

4. When fertilizing indoor friends, read the instructions for correct application rate.

Whenever transplanting your plant into a larger container, add something called slow-release fertilizer. Found in many nurseries and garden centers, this granular, bronze-colored fertilizer provides the plant with a continuous supply of essential elements for up to six months.

Josh Weismiller is an environmental horticulturist and science senior and writes a weekly garden column for Monday's Earth section. Send comments to editor@mustangdaily.calpoly.edu.

CREEK DAY
continued from page 1

DURAN

birds and sea creatures.

The emphasis on water-dependent wildlife was to show how pollution affects a larger area than many think, Stark said.

"Oceans and creeks are pretty intricately tied," he said.

The fair also offered more scientific demonstrations, including on-site water quality testing, performed with simple kits to evaluate stream health for fish. Stark said.

Live music from local band Box of Fog and a hot dog lunch were part of Creek Day festivities as well.

But fangers didn't have all the fun.

Prizes donated by local merchants were awarded to the cleanup volunteers lucky enough to nab a piece of trash with a special sticker on it. Cleanup organizers had gone out to the creek sites in advance to place the stickers, Stark said.

Though the fair moved from Mission Plaza, as it's for the last four years, to Santa Rosa Park, the cleanup plan stayed basically the same.

Volunteers met at 9 a.m. at Santa Rosa Park, signed up for a site, got a map, instructions and garbage bags, and headed out to clean up.

Last year, volunteers collected about 40 to 50 cubic yards of garbage, Stark said. After surveying the cleanup sites, he said this year would likely bring more trash.

"It's different every year, but we can always look forward to one to two tons of trash," he said.

Most of that trash is what Stark calls "urban garbage": beer bottles, cans and old clothes left behind by the careless.

"It gets pretty disgusting down there," he said.

Past Creek Day discoveries include a water heater and a Ping Pong table. Stark said this year he counted three couches.

Besides the ordinary, plenty of strange things have been found along the city's creeks. Three years ago, volunteers found 25 shopping carts. And one year, they encountered 12 pizza boxes— with the uneaten pizzas still in them.

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"That could have fed a whole family," Stark said.

All jokes aside, Stark said he finds it depressing that so many people dump their trash in the creek. Still, community support for Creek Day has been growing since its inception in 1991.

"It seems more and more every year," Stark said, "and I'm looking forward to seeing more this year."

Becky Alto 
Creek Day organizer

Editor's notes:

The annual Creek Day celebration is a 12-hour cleanup run through the city's waterways. Organizers pooled money and volunteers to make the day a success.

The event has grown in both size and scope since its inception in 1991. Last year, over 1,000 persons volunteered their time for Creek Day, which transformed the city's waterways into a cleaner place to live.

For more information, contact Beckat@calpoly.edu.
Administrators need student input on policy

The Cal Poly administration is often seen as little more than the governing entity of this campus, able to affect students' case of life. Right now, administrators have the chance to embrace the federal Family Educational Rights and Privacy Act policy change and notify parents if their children are caught violating alcohol or drug policies on campus.

This titanic decision should not be made without student input.

Editorial

If given the chance to vote or speak at a forum, would you participate? Why or why not?

opinion@mustangdaily.calpoly.edu

Administrators need to do more than consider giving students official places and times to speak their opinions on the matter — they need to do more than make it happen. Provide open forums for students to get together and speak with the decision makers.

Hold information sessions to let the campus community know how and when the rules are changing. Pull the dorm residents — get their opinions because this will affect them most. Give the student body the vote. Listen to the young adults whose future decisions and ways of life will be changed if this policy was implemented at Cal Poly.

Any decision without the proper input of the people who will stand against criticism and resentment. Granted, administrators are seeking whatever action would be best for students, and the government administrators know what is best because they have the wisdom of experience. With this in mind, nothing can be justified by giving students a chance to participate in increasing understanding on both sides. Communication must be fostered in this situation so students can see where the decision is coming from, and so decision makers can understand how students will react.

There is a flip side to this process. Students need to respond to the administration. The open doors of communication, Apathy cannot be allowed to drown out the campus consensus. Take action when the administration invites input. Don't wait for someone else to speak. No one would have the right to complain once the decision is made if he or she did not speak up when given the chance.

Everyone needs to think about how this policy would change life on campus. Everyone. Form an opinion and be ready to speak when and if the administrators are ready to listen.

Even if the administrators don't decide to open forums or take a vote, take the initiative to be heard. Track them down and ask them questions. Find out what is happening next. Use e-mail and petitions. Force an audience with those decision makers.

Fight the administration's consideration to minimize personal responsibility. Parents and college administrators need a business partnership, not a pressing parent-teacher relationship in which the developing child's every mistake is reported. Students. Don't need to be threatened to take responsibility for their actions.

Unsigned editorials are the voice of Mustang Daily.
Lila Downs presents material from her latest album Tuesday at the Old Mission Church at 7 p.m.

Tuesday. One of Mexico City’s leading actresses, Lila Downs, is set to return to San Luis Obispo with an homage to Billie Holiday in the new album, "Arbol de la Vida" (The Tree of Life). The daughter of a Mixtec Indian woman and an Anglo-American father, Downs brings her multi-cultural material from her latest album, "Arbol de la Vida." The singer toured through the Bay area, and Los Angeles recently returned from a successful tour of France and Spain.

This time last year, a crowd gathered outside the Old Mission Church in anticipation of the singer’s San Luis Obispo debut. Music fans wishing to escape the crisp autumn air found no solace inside the church’s walls, which echoed with the chill of Downs’ eerily gorgeous vocals. On the new album, the singer explores her heritage, singing in Mixtec, Zapoteco and Nahua, as well as Spanish.

Lila Downs is scheduled to appear at the San Luis Obispo Old Mission Church on Tuesday, October 12, from 7-9 p.m. Tickets are on sale at Boo Boo Records for $7.

movie review

By Brent Marcus

Internationally-known singer Lila Downs is set to return to San Luis Obispo’s Old Mission Church Tuesday. One of Mexico City’s leading actresses, Downs will present material from her latest album, "Arbol de la Vida" (The Tree of Life). The daughter of a Mixtec Indian woman and an Anglo-American father, Downs brings her multi-cultural material to her music. Many of the tracks on "Arbol de la Vida" are representative not only of traditional Mexican folk songs, but also American jazz standards. Downs has been compared to such classic jazz vocalists as Sarah Vaughan and Ella Fitzgerald. She is scheduled to play at an homage to Billie Holiday in Mexico in March 1999. The singer recently returned from a successful tour of France and Spain.

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VOLLEYBALL
continued from page 8
this was a great win, but the women
still have a long way to go.
"Our biggest goal is to make it to the
NCAA tournament and this is a
big step in the right direction, but we
have to make this is only one match," Schlick said. "In this league, if we lose even one match that we were supposed to win, we are out of
the tournament. We still have a long
road ahead of us."
The Mustangs took another step
in the right direction Saturday when
they pulled off a win against Idaho
State, upping their record to 12-4
and 4-2 in the Big West.
Setting the pace for this three-
game stretch was Hathaway, who
had 13 kills and five blocks, and setter
Carly O'Halloran, who had 42 assists.
Although Idaho was led by Jenny
Knis, who had 13 blocks, and Jenny
Neville, who had 37 assists, they
could not keep up with the Mustangs.
Idaho fell to the Mustangs 15-4, 13-
"We have a great team this year," Schlick said. "Even the girls who
don't play very much are really
good players. They support the team
and play hard when they are in."
The Mustangs play at North Texas
on Friday and New Mexico State on
Saturday.

HUFF
continued from page 8
Thursday night was supposed to be
a guaranteed quick Santa Barbara
victory.
I didn't even set my VCR to
record "Friends" because I thought I
would be home one hour after the
game's 7 p.m. start. I'm thinking,
give Santa Barbara 15 minutes per
game, add in a few promotional
breaks, and I'm in my car by 7:50.
But those plans were changed,
because on Thursday night, the
unthinkable happened. In five
games, the mighty Mustangs pre-
vailed over Santa Barbara, a team
Cal Poly hasn't beaten since 1989.
It was like a 15-round prize fight.
And just when you thought the
Mustangs would pull off the upset
game after game, the Gauchos came
back. Cal Poly won Game 5 by the closest of
margins, 15-13. A good chunk of the
1,327 fans on hand stormed the
court to congratulate the over-
achieving Mustangs.

Like the Old Milwaukee commer-
cials used to say, "It doesn't get any
better than this."
Maybe the Gauchos were too
cocky coming off their 3-0 win over
No. 1 Pacific the previous weekend.
Maybe something was put in Cal
Poly's Gatorade. Maybe the
Mustangs got some confidence.
What's even more impressive
about Thursday is the Mustangs
actually took a single game from the
Gauchos.
You've heard of "Hawaii Five-O?
Well the Gauchos have their own
TV show, and it's called "Santa
Barbara Three-O."

Out of 14 matches they had
played before Thursday night, the
Gauchos won 3-0 in all but two of
them. And those two matches were
losses to nationally ranked teams —
No. 5 Long Beach State and No. 6
Florida. Even when the Gauchos
played the top team in the country
-Pacific — they won 3-0.

The Mustangs had the odds
stacked against them in just about
every category. Gaucbo coach Kathy
Gregory has led UCSB for 24 years
and has reached the NCAA
Tournament every year since 1981
— two years after some kid named
Steve Schlick graduated from
UCSB. Gregory boasts some of the
top players in the country, including
Division I National Player of the
Week Roberta Gehlke. Cal Poly has
a good team, but nothing near the
national prominence of the
Gauchos.
Yet the Mustangs are getting
there and it was evident Thursday
night.
The Santa Barbara game was the
team's most dynamic win of the
Steve Schlick era. Kari DeSoto and
Melanie Hathaway, along with a
stellar group of freshmen, are lead-
ing the team back to Cal Poly's glory
days of NCAA tournaments.

On Thursday night, history was
made and the unthinkable hap-
pened. The underrated Mustangs
found a inspirational stone and
slung it between the eyes of Santa
Barbara. Final score: David 5,
Goliath 2.

Dr. Ryan Huff, who has a Ph.D. in the-
ology, can be reached at
rhuff@calpoly.edu.
St. Louis Rams continue to roll, beat S.F.

ST. LOUIS (AP) — As usual, the Rams' 49ers game was decided by brilliant quarterbacking and a receiver wearing No. 85.

With one big difference — the Rams prevailed, beating San Francisco 42-20 on Sunday to break a 17-game losing streak against the 49ers and become the NFL's only unbeaten team.

'I've been waiting all my career to watch my quarterback take a knee to beat his team,' said defensive tackle D'Marcus Faurot, a sixth-year Ram who had been 5-10 against the 49ers.

The heroes for St. Louis were Kurt Warner, who threw five touchdown passes, and Isaac Bruce, who caught four, lifting a team that had been repeatedly beaten by Joe Montana and Steve Young throwing to Jerry Rice, a more renowned '87 than the off-tackle Ram.

St. Louis also got help from Tony Horn, who put the game away with a 97-yard kickoff return late in the third quarter.

The Rams (4-0) are perhaps the most surprising NFL team so far this year. They have had nine straight losing seasons, the longest current streak. Dallas and New England, the only other undefeated teams going into Sunday's games, both lost.

Rams coach Dick Vermeil had said playing San Francisco was 'just another game.' But after the victory, he beat-up owner Georgia Frontiere at midfield and blew a few kisses to the crowd.

'We've finally caught up with the best team in our division,' Vermeil said.

ST. LOUIS (AP) — Kappa Alpha Theta would like to congratulate Molly on her recent engagement. We love you Molly!
Women's volleyball shocks UCSB

By Erin Crosby

With a season-high 1,307 fans watching, the Cal Poly women's volleyball team shocked No. 7 UC Santa Barbara Thursday, defeating the Gauchos 3-2. It was the Mustangs' first victory over the Gauchos since 1989.

Led by middle hitter Kari Dever, who notched a career-high 24 kills, and outside hitter Melanie Hathorne, who had 19 kills, 13 digs and five aces, Cal Poly won its first five-game match this season. This win improved the team's record to 11-4 overall and 3-2 in the Big West Conference.

After losing the first game 15-4, the Mustangs came back to beat the Gauchos 15-11 and 15-7 in the next two games. Santa Barbara took the fourth game 15-9.

Even though the Gauchos were led by Big West Player of the Week Roberts Gehlke, who had a match-high 29 kills and 27 digs, and setter Brooke Rundle, who had 60 assists, they couldn't carry the Gauchos past the Mustangs.

In the fifth game, Cal Poly was up 11-4, but the Gauchos fought back, scoring the next point to just one point, 14-13. The Mustangs survived the rally and scored the next point to win the game 15-13. "The Gauchos just beat the No. 1 team last Saturday, and I think that they got cocky," Rob Rundle, father of Santa Barbara player Brooke Rundle, said. "Cal Poly is playing really well and we aren't." Mustangs' head coach Steve Schlick feels that they deserve the win.

Freshman Erin Benesh spikes a shot over Santa Barbara's Roberta Gehike at Thursday's improbable victory over the No. 7 Gauchos. The Mustangs improved to 12-4, 4-2 this weekend.

Mustangs fall to Northern Iowa

Mustang quarterback Andy Jepson had a tough game versus Northern Iowa, throw ing for 147 yards on 14 of 28 completions and one interception.

The Cal Poly football team failed at their third attempt to score a winning record this season, dropping a 42-21 decision to the Northern Iowa Panthers.

The Mustangs trailed from the beginning, falling 7-0 deficit only 90 seconds into the game. The Panthers would stretch their lead to 13-0 before halftime. Northern Iowa scored again early in the third period to run the score to 42-0 before the Mustangs would find the end zone.

Panther quarterback Rehn Helman led the Northern Iowa attack, throwing 25-28 pass attempts for 224 yards and three touchdowns. He also took care of the ball, allowing no interceptions.

The Mustangs on the other hand, had trouble moving the ball against the Panthers.

Quarterback Andy Jepson completed 14 of 28 passes for 147 yards and a touchdown. He also threw one interception as the Mustangs turned the ball over three times.

The Panthers defense was able to hold Mustang running back Grant Young in check. Young rushed for 61 yards on 13 carries but never found the end zone as Cal Poly was fighting an uphill battle the entire game.

Adam Herling led the Mustang receivers with 99 yards on 7 receptions. Herling also had two of the Mustangs' three scores.

Sports Trivia

Yesterday's Answer:
Payton Manning's father Archie played for the New Orleans Saints.

Congrats Joe Baranek!

Today's Question:
Which former Los Angeles Dodger was the first player to play all nine defensive positions in the same game?

SEATTLE (AP) — Margaret MacGregor and Lei Chow made paganistic history and proved that a woman who can box a little can beat a man who can't at all. MacGregor won all four rounds on all three judges' cards Saturday night. "The weight of the world was on my shoulders," said the 27-pound MacGregor. "I hope I've done good for boxing." Chow responded with, "It proves a woman cannot hurt a man."

Scores

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Briefs

SEATTLE (AP) Margaret MacGregor and Lei Chow made paganistic history and proved that a woman who can box a little can beat a man who can’t at all. MacGregor won all four rounds on all three judges’ cards Saturday night. "The weight of the world was on my shoulders," said the 27-pound MacGregor. "I hope I’ve done good for boxing." Chow responded with, "It proves a woman cannot hurt a man."

Schedule

THURSDAY
- Women's soccer vs. Santa Clara at Santa Clara at 7 p.m.
- Men's tennis vs. Stanford at Stanford at 7:30 p.m.

FRIDAY
- Women's volleyball vs. North Texas at North Texas at 7 p.m.

SATURDAY
- Football vs. Youngstown State at Youngstown State at 4 p.m.