El Corral book buy-back profits slumping

By Dylan Luye Daily Staff Writer

As soon as a quarter ends, most students make a mad dash to a bookstore to sell their books and most bookstores can’t wait to buy students’ books back.

Several places including El Corral Bookstore, Aída’s University Book Exchange and Poly Phase Book Exchange in the University Union are competing for students’ used books.

Director of El Corral, Frank Cowley, said that the buy-back numbers have decreased over the last couple of years. Cowley said in order to increase buy-backs, El Corral should go where the students are. El Corral set up additional book buy-back locations during the end of last quarter, such as in front of the College of Architecture, Vista Grande Restaurant, around the Stenner Glen area, and University Square shopping center on Foothill Boulevard.

Although El Corral advertised the book buy-back locations, not many students showed up. “We were disappointed,” Cowley said.

He said since the locations were new, not enough people knew about them and he believes word of mouth is important in attracting more customers.

About 250 people sold their books to the booths in front of Vista Grande and 900 people at the University Square location.

“Our buy-back at Vista Grande was only $1,600 and University Square was $9,000,” Cowley said.

“We were hoping for more.”

A total of 14,778 books were bought back from 6,112 students from all three buy-back locations and El Corral. El Corral made $40,000 in 1996 and $340,000 this year in buy-back revenues.

Cawley said that although the buy-back locations weren’t a big success, El Corral will set up similar booths again at the end of winter quarter.

Students have also sold their books to Aída’s University Book Exchange since the Foothill Boulevard branch was opened in May 1996.

Larry Henesey, owner of Aída’s, declined to give dollar amounts made from buy-back profits, but said that his business is increasing constantly.

Henesey said that El Corral’s buy-back location at University Square, across from his store, helped his business.

“They had a big truck in front and it alerted students that there was another buy-back place,” Henesey said.

Rather than selling their books to a business, some students support the campus club Poly Phase by participating in their quarterly book consignment project.

President of Poly Phase, Lori Kuster, said that business last quarter was not good.

“Last quarter we got hurt pretty bad,” said Kuster. “It was a very bad quarter.”

“Last year Poly Phase made enough money to buy a new computer system.”

“As far as I can see, we did better than the last quarter,” Kuster said. So far, in the first three days of winter quarter, Poly Phase has made about $16,000 from selling about 1,250 books. However, Poly Phase only keeps 10 percent of the money made. The club uses profits for club activities.

While El Corral, Poly Phase See BOOKS page 6
PAC's alcohol application receives a thumbs down from SLO advisory board

By Adrienne Gross
Daily Safe Writer

The San Luis Obispo Drug and Alcohol Advisory Board declined to support the University Foundation's application for a license to sell alcohol at the Performing Arts Center (PAC).

CAMPUS

In a 5-1 vote on Dec. 12, the advisory board asked that the Drug and Alcohol Services staff write a letter to the county board of supervisors. They requested a letter be sent to Cal Poly President Warren Baker asking for the withdrawal of the Foundation's application to the state Department of Alcoholic Beverage Control (ABC).

"We know that the letter was in receipt downtown, because there was some scurrying (going on)," said Paul Hymam, Drug and Alcohol Services director.

Boiling that the drug and alcohol board serves an advising and not governing function, this letter merely indicated the position of its membership.

Hymam added that the board has fulfilled its obligation in the matter, which is to advise the county supervisors.

As of the Jan. 5 advisory board meeting, county supervisors had not officially replied to the request.

"We have not, either the advisory board or the department, heard anything from the supervisors," Hymam said. "Unless one of the individual supervisors picks it up, or somebody here on the board has a way of exciting them to take this issue on, the ball will die in their court."

"I have not talked to the other supervisors," said Mike Ryan, the 5th District Supervisor, on Friday. "I think having alcohol on a limited basis is not all that bad."

Ryan stressed that he supported the PAC application as long as alcohol consumption and serving conditions remained in control.

"They've been issued some one-day permits for certain events but not a permanent license yet," said John Lichty, a representative from the San Luis Obispo ABC. Presentations concerning the application were heard at the advisory board meeting on Nov. 14.

Lichty said during the earlier meeting that the location and community protests would be considered in the determination of the application hearing.

"It's not a secret, but we only notify the parties directly involved," said Ron Brussler, also from the San Luis Obispo ABC. "Our decision is based on the facts and the official protests received."

Ron Regier, managing director of the PAC, told advisory board members that the center is not a campus facility and permits consuming alcohol cannot bring their beverages outside the complex.

Kajal Islam, an ASI representative at the Nov. 14 meeting, voiced student concerns regarding a perceived double standard. He said that students are not allowed to have alcohol on campus, and yet it will be served at the PAC, which lies in close proximity to the residence halls.

Vista Grande Restaurant also applied for a beer and wine license, but according to Brussler, they officially withdrew their request on Dec. 30.

Brussler added that the date of the PAC hearing has not been determined.
PLAN from page 1

According to Dalton, each of the projects has a major progress report due in the middle of this month that will help the committee evaluate which projects will continue to be funded. Dalton said that in some cases the projects are up and running so progress will be easy to evaluate, but other Student Develoment projects that could be harder to examine. Dalton said that many of the projects have been set up to be complete in phases as funding is available.

I would hope that the projects would have the integrity to be useful as a phase, but there are some projects that could not complete their goal without second-year funding." Dalton said.

One such project is On Course, an automated degree auditing system. Dalton said this year the project only has three of the six colleges on campus entered into their computers. Without second-year funding it would be difficult for them to enter the rest of the colleges into their database.

A decision on altering the RFP process and continuing funding for 1996 projects will be made by the committee next week.

Communication was another big topic of discussion for the committee. With the student fee referendum set for April 30 and May 1, the committee will be working to inform students, faculty, and staff on Cal Poly Plan issues over the next few months.

ASI President Steve McShane told the committee he would like to see students involved in all aspects of the plan to help encourage their support.

"It is very important to get students involved with the Cal Poly Plan," said Guy Welch, ASI Director of Academic Affairs. "If we do our job and get people excited about the Poly Plan, when the referendum comes around students will make a well-informed decision."

Congratulations to Rebecca Otley and Brandi Boyd for winning Hallmark's "Merrily" bear and the Holiday Patchwork Quilt in our Holiday Drawing.

Cal Poly receives large grant from Adobe

By Kellie Kohneke
Daily Staff Writer

Cal Poly's graphic communication department received its largest software contribution ever for its 50th anniversary from leading software developer Adobe Systems.

Graphic Communication junior Darice Wenner checks out some of the new software the department received.

Adobe donated computer software valued at almost $166,000.

The donation resulted from the Tom Flores Celebrity Classic golf tournament that celebrated the department's anniversary. The tournament in Reno, Nev., supported the department and the Sanger Unifed School District located south of Fresno.

Cal Poly is one of three schools that received software donations from Adobe. Other schools included the University of California, Santa Barbara and the Art Institute in Los Angeles.

Pat Waters, distinguished graphic communication alumni, helped the department in all stages of the golf tournament and also worked with Adobe Systems on the software donation.

"Adobe will help enhance graphics and production bridging the gap through traditional printing methods," Waters said.

The gift from San Jose-based Adobe Systems contained four sets of 24 different software packages and included 60 licenses for each software program and the supporting documentation. Programs included Photoshop, Illustrator, FrameMaker, PageMaker, QuarkXPress and other software for desktop and electronic publishing.

Harvey Levenson, head of the graphic communication department, stated that the software will be used in four areas: the Electronic Prepress Lab, the Design Reproduction Technology Lab, the Typography Lab and University Graphics Systems (UGS).

The department also recently purchased PageMill and SiteMill, which are World Wide Web publishing programs. The available software will also be installed throughout the university to each desktop and electronic publishing site.

Levenson said that since Adobe is considered a leading software developer in graphic arts students will now be exposed to all of the software of the biggest name in graphic arts software. He also said that the software will help UGS sustain a high quality of publishing.

"I think it will help us be on the cutting edge. It will be a real time learning philosophy opposed to learning adequate basics," said Jeff Winterbottom, graphic communication senior.

Adobe Systems also donated software to the school district in Sanger, where former professional football player Tom Flores grew up. Flores sponsors a Youth Foundation in Sanger and the donation to the school district will develop an awareness of graphic arts and desktop publishing in elementary and secondary education.

Cal Poly's graphic communication department, founded in 1946, has more than 2,000 alumni and approximately 380 students studying computers, computers and printing technology, design reproduction technology and printing management.
A brush with introversion:  
One self-proclaimed extrovert's week of situational silence

Amanda Burt

Spent 10 minutes with me and you will have some idea of who I am. I know how I'm feeling and how my work is, if my mind happens to be working. I am an extrovert. You would recognize me by my loud voice, my open family and the fact that if you asked me just one question about my life you would be forced to listen to the entire story of all recent events in my life. As painful as it may be for my companions to listen to my constant outpouring of passionate emotion and arbitrary subject matter, it is often just as painful for me. I tire of the sound of my own voice. Sometimes I feel a sense of loss after relinquishing my every musing to any half-willing listener.

So I took a vacation and spent my winter break at a few places I have yet to start out with that intent. I took a trip to Italy and had a revelation about myself after several three-hour long train rides. Sitting in a cramped cabin of a Venice-bound train, I half-listened to my boyfriend as he spoke non-stop. For one in my life, I sat and was quiet. I didn't have much choice. The only thing I can say with any confidence in Italian is "Give me one gelato, please." While sitting and being quiet, a thought occurred to me. Those people in the train didn't know a thing about me, except maybe what my boyfriend was telling them. I was a smiling American enigma who sat in her seat, immersed in an Anne Tyler novel. They could have been trying to figure me out, but I gave them no clues. Okay, so maybe they didn't care enough to wonder about me. The point is, they could have been wondering.

Several of my guy friends are completely enchanted by a shy girl we know. "What's the attraction," I ask them. "She's a mystery," they tell me. Apparently, something really appealing exists about a woman whose thoughts and feelings aren't right on the surface.

I have never been one of those women. I may be boring. But the two weeks I spent in a country where openly talking to every person you met was a way of life, I got on the bus this week, sat down next to the fewest people I have ever sat to start the camaraderies of my celebrating friends. (I still had terrible jet lag, which may have contributed a bit to this one-week party style.) And I plan to continue practicing on the buses of SLO being that smiling enigma and hoping that someone is wondering about me.

If Mr. Roland does without women's inventions for one week, he might be dead.

Amanda Burt

Monday, January 13, 1997

Editor,

Mr. Roland, you are extremely misguided in your facts and thoughts concerning your article to Mustang Daily. I will not even bother with contacting you to have the $100 debate. You have obviously spent the better part of your life thinking these thoughts and feelings towards women. I only hope as a teacher you did not force them on your students.

Let's begin with your comment on men inventing the automobile. Yes, a man did invent it, but not the whole thing. Many women contributed to its invention by designing carburetors, flexible axles, clutch mechanisms, driving mechanisms and an electric engine starter. A Santa Barbara woman patented a tire in 1919.

I can take most of your evidence and dispute it, but due to the lack of space in the newspaper I will omit some things. I will, however, over the cure for polo that you say men discovered. Dr. Dorothy Horstmann was able to first identify the virus in its early stages so it could be treated. Then along came Elizabeth Kenny who in 1913 discovered the cure for polo - hot mustard baths.

Next, the vaccine for small pox. Was it a man Mr. Roland? Wrong again - it was a woman. Mary Walter Montague, who in 1722 (50 years before Edward Jenner's) work discovered the vaccine. Now let's look at diphtheria which, according to Mr. Roland, was cured by a man. Two women working together told everyone wondering untold numbers of people to live. Dr. Pearl Kendrick and Dr. Grace Elderfield found a cure for whooping cough in 1935 which went on to cure diphtheria and is the standard vaccine used on infants today.

Even though a man discovered penicillin it took a woman to make it in a form that was able to be administered by injection. Her name was Gladys Hobby.

Mr. Roland talks of men being the sole designers of bridges, highways and other engineering marvels. Well a little known woman named Semiramis designed the Hanging Gardens around 380 B.C. Her work includes one of the seven wonders of the world, the hanging gardens of Babylon.

Do you think Mr. Roland likes chocolate chip cookies? I do, and a woman discovered them. How about DNA, Kevlar, X and Y chromosomes, autopilot, the space helmet and women's contributions of women.

The sewing machine was built by a man, but it took a woman to figure that the needle needed a hole in it to work. Designer Mr. Ames had his wife to thank for that one.

If Mr. Roland does without women's inventions for one week he might be dead. The truth is women design and invent useful stuff for our world just as often as men.

We can argue this topic all day, but as I sit in the reserved room and type this "commentary" I feel that I am surrounded by women who have contributed to our society just as much as men. Mr. Roland, the next time you come out of retirement, stay home and bug your wife (if you have one). Don't annoy us with your incorrect facts that show your contempt for your uneducated mind. I guess I should now get back to that great presentation more from a former teacher. I must go now as I take eating a chocolate chip cookie.

Joseph Hugh

History major

Editor,

I am deeply saddened by the commentary written by Mark Roland in Thursday's Mustang Daily. As a man, I cannot help but cringe at the anger and hatred toward women that seemed to permeate the piece.

Mr. Roland saw fit to ignore such women as Queen Elizabeth, Margaret Thatcher, Margaret Sanger, Virginia Wolfe, Mary Shelley, Marie Curie, Endira Ghandi, Golda Mayer, Jiang Quing, Susan B. Anthony, Cleopatra, Ruth, Esther, Mehda Teresa, Elizabeth Dole, Hillary Clinton, Malcolm Albright and Joan of Arc, to name but a few. Somehow the effort these women had and are having on history are inconsequential to Mr. Roland.

Men have wronged women by belittling their contributions throughout history and I am ashamed that Mr. Roland talks of men being the sole designers of intelligence levels between men and women are not only warped, but he makes it very obvious that his contempt for women goes deep such that anything negative about a man's contribution of intellectual superiority.

Mr. Roland repeatedly gives one-sided arguments! First of all, almost 60 percent of child abuse is initiated by the mother. Well, he failed to mention some other important information. According to "The Abusing Families," Mr. Roland's statement is true, but 29.5 percent of the time this occurred when the father was out of the picture. In a family where both parents are present, the mother is to blame in 50 cases while the father is to blame in 57.

Most idiotically, Mr. Roland implies that women are fetus killers and it is through our own irresponsibility that 3 million abortions take place every year. Excuse me? Last time I checked, a woman can't get pregnant alone. Men need to take the responsibility in birth control as much as women do.

Why did Mr. Roland fail to include the statistics on women who had abortions because of the irresponsible men who left them after getting them pregnant, knowing that they could not afford the tax alone? And what about rape? The problem lies in the hands of both men and women and is an equal responsibility.
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The General Mills Company of Champions

Interviews
Monday, January 27, 1997
Career Planning & Placement Center

Operations Management Assistant Program
• Looking for BS or MS Engineering Majors: mechanical, industrial, manufacturing
• Full-time and summer intern positions available

Open Schedules - Bid your points or sign up in the Career Services Office by January 15, 1997

Information Session
Sunday, January 26, 1997
6:00 - 8:00 PM
Staff Dining Room B
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Come learn about an exciting career at the Company of Champions!

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Refreshments Served
For more information on the used book market, students seem to choose where to go based on various reasons. It all depends on what the student really wants. Some students may want to get as much money as they can, while others look for convenience when it comes to selling their books.

"Our prices are set by what we sell the book as," Cawley said. "If the book is going to be used the following quarter, we will pay up to 50 percent of what you paid for the book." Cawley said that students will get a consistent price for their books. "Remember, the criteria is if your professor is using it the next quarter," Cawley said. "Otherwise, it'll have no value to anybody."

Hendley said that the price a student gets for a book depends on the book. "I try to be fair with the students," he said. "I try to give the maximum I can give them." Students get to sell their books and set their own prices at Poly Phase. If the books are sold, Poly Phase keeps 10 percent.

Karri Zimmermann, an agrichemistry junior, said that selling books at El Corral is easier. "But I like Poly Phase because you have more of a chance to get more money."

Jaye Lee, a business senior, also said his main concern is getting more money for his books. "I go to Poly Phase because it's the highest price I can get," Lee said. However, he goes to El Corral occasionally if he can't sell his books at Poly Phase.

With convenience in mind, Megan Sullivan, a graphic communication junior, said she prefers Aida's because there are usually no lines. "Plus, I think they give you more than they do (at El Corral)," Sullivan said. And others like Colette Toomer, a biochemistry senior, just looks for fast cash by selling to El Corral. "At the end of the quarter, I usually need the money," she said. "So $5 to $6 (cash) won't make that much of a difference to me."

Cole Stephens, a soil science senior, hasn't been to either Aida's or Poly Phase. She sells her books at El Corral. "I thought I'd support the school by selling them back here," she said.

At the book buy-back battle continues, El Corral plans on more advertising for its off-campus buy-back locations and Poly Phase also plans to publicize their book exchange more.
**SPORTS**

**High or low...the Mustangs win ‘em both**

By Megan Lohrman 
Daily Staff Writer

The Cal Poly Wrestling team put out a confidence-boosting performance Friday night as it hosted the 10th-ranked team in the nation, University of Oklahoma (2-4-1). 

**Wrestling**

Following their struggling record so far, the Mustangs held on until the last match to tie the Sooners, 17-17. The dual meet was won by freshmen heavyweight Gan McGee, who earned the three team points that gave the Mustangs the tie.

"It was the first time Gan had the dual meet on his shoulders," said assistant coach Joey Danby. "It was good he was able to pull it out." 

In front of 627 fans, Cal Poly fell behind early after it lost the first two matches, giving the Sooners a 7-0 lead. Mustang Tyson Rondoue lost 7-3 in the 138 pound weight class to Oklahoma’s Shane Valdez. Rondoue said that Valdez is currently ranked fourth in the nation.

"He was tough, I’ll give him that. I just couldn’t get anything to work," Rondoue said. "But as the (calm) boys, we needed that out of the way. Because now that we know we’re tough, we should have no problem with the rest of the season. Tying with a top-ranked team like Oklahoma gave us a lot of confidence."

During the match, Cal Poly was held scoreless until Mark Perryman (134 pounds) defeated Bo Eubanks 13-7, making the score 7-3. Mustang Bobby Bellamy (143 pounds) followed with a win to bring Cal Poly within one. Mustang Levesque commented on his performance.

Sophomore guard Ben Larson, who normally finds his points from outside, surprised the fans with a few short pull-up jumpers. He also finished the night with 17 points. Larson and Cotright led the team with four steals apiece. Cal Poly finished with a season-high 19 steals.

The Mustangs next game are at home against UC Irvine Sunday and Cal State Fullerton Saturday. Both games start at 7 p.m.

**21 first-place wins give Cal Poly victory**

By Jennifer Bark 
Daily Staff Writer

The Cal Poly men’s and women’s swimming and diving teams took on and defeated Cal State Northridge Friday with the women winning 203-94 and the men winning 198-79.

**Swimming**

"What started the meet off were some fantastic medley relays, with the women being able to pull off a 1-2-2 sweep," said coach Rich Firman about the afternoon meet at Mott Pool. "As for the men, they went on to take first and third in the relays, with our third place team narrowly being edged by Northridge’s best relay team for the meet with three first place finishes in the 100- and 200-meter backstroke and the 100-meter butterfly. Other top finishes included a first place finish in the 200-yard freestyle relay."

Krista Kiegetrowski finished the meet with three first place finishes in the 100- and 200-meter backstroke and the 100-meter butterfly. Other top finishes included a first place finish in the 200-yard freestyle relay.

See SWIMMING page 7

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**Scores**

**MEN’S BASKETBALL**

New Mexico State 89
Cal Poly 101
(Thursday @ Mott Gym)*

UCSB 51
Cal Poly 65
(Saturday @ Mott Gym)*

**WOMEN’S BASKETBALL**

New Mexico State 70
Cal Poly 84
(Friday @ Mott Gym)*

UCSB 44
Cal Poly 70
(Friday @ UCSB)*

**WRESTLING**

UCSB 17
Cal Poly 203
(Friday @ Mott Gym)*

**SWIMMING**

Northridge 79
Cal Poly 198
(Men- Friday @ Mott Pool)

Northridge 94
Cal Poly 93
(Women- Friday @ Mott Pool)

**MEN’S TENNIS**

Cal Poly 6
UCLA 0

Cal Poly 2
UCLA 0

**NFL Scores**

Green Bay 30
Cleveland 13

New England 20
Jacksonville 6

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**By Megan Lohrman Daily Staff Writer**

Wrestlers boost confidence in tie with Sooners

By Megan Lohrman 
Daily Staff Writer

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