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Cal Poly Construction Management Students Win Top Honors at National Competition

SAN LUIS OBISPO – A group of Cal Poly construction management students captured second place at the recent 2012 National Association of Home Builders (NAHB) International Builders' Show (IBS) in Orlando, Fla.

Team members included California residents Kevin Downing, a senior from Fullerton; Andrew Yu, a senior from Burlingame; Alexson Lim, a senior from Long Beach; and Kevin Niu and Blake Finkle, both seniors from San Jose; as well as Jeff Miller, a senior from Valparaiso, Ind.



Construction management students (left to right) Andrew Yu, Kevin Nui, Blake Finkle, Kevin Downing, Jeff Miller, Alexson Lim, and faculty advisor Scott Kelting.

A total of 36 teams representing NAHB student chapters at universities from across the country participated in the [Residential Construction Management Competition](#), a highlight of the International Builders' Show. The competition gives students the opportunity to apply skills learned in the classroom to a real construction problem by completing a land acquisition proposal. Teams complete a management project and submit it to construction company executives who act as judges. During the convention students defend their projects to a panel of judges in front of an audience.

Cal Poly's proposal included market research and sales strategy, product design, green building initiatives, land development, estimates, schedules, and a financial analysis. This year Cal Poly was selected to present their solution a second time on the show floor at the IBS Live event.

Cal Poly construction management Assistant Professor Scott Kelting advises the group.

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