Fremont proposed as facility for arts
By Ken Miller

A proposal to make the Fremont Theatre a temporary performing arts facility until the one at Cal Poly is built was discussed Monday at a meeting of the City Council.

A performing arts facility study by the San Francisco-based architecture and urban designing firm of Hall, Goodhue, Haisley and Barker was submitted to the council. Among its proposals was one to make the theater on Monterey Street a facility for performing groups.

The facility would be both permanent and temporary, according to San Luis Obispo Mayor Ron Dunin.

"For small groups such as Children's Theatre and Little Theatre, the facility would be permanent because they need somewhere to work. But for large groups that need a large audience, until the 1,500-seat facility is built at Cal Poly, the Fremont Theatre is the next best place," Dunin said.

The primary conclusion of the council was that the small groups which would want to use the Fremont facility have not coalesced in the same fashion as Cal Poly, the city, and the arts foundation have in the Cal Poly project.

Dunin said the main problem is there are too many groups.

"With the Cal Poly project, all you have is those three main entities, but with the Fremont project, you have all these small groups which all want to use the facility for their own purposes. Not only that, but the groups are loose to begin with. Efforts are being made to bring these groups together, but the council can do nothing about it. It is up to the groups themselves to come together and work out a solution," Dunin said.

See FREMONT, page 4

Nicaraguan women helped by group's efforts
By Jeff Blizzard

Two members of a national organization designed to help women in Central American countries said Tuesday that their efforts are helping these women overcome financial, educational and medical obstacles.

Sally Thomas and Rebecca Denison, members of a national nonprofit organization called Woman to Woman, spoke to a group of about 30 people in Chumash Auditorium. The organization is dedicated to supporting the women of Central America, especially those in El Salvador and Nicaragua, by providing material aid, educational programs, and free advisory and legal assistance.

Woman to Woman, which was started in 1984, also works to promote peace and to raise awareness about the situation of women in these countries.

Thomas and Denison each spent two weeks last summer touring Nicaragua as part of a group of 10 women from Woman to Woman.

Denison said the group wants to educate people in the United States about the plight of Central American women and to continue their efforts to stop the war in Nicaragua backed by the U.S.

"Nicaraguans should decide what's right for their country; it should be their choice," said Denison, in reference to the United States-backed Contras fighting the Sandinistas.

Denison said the United States government wants to portray Nicaragua as an isolated, totalitarian regime totally supported by the Soviet Union, but that this illusion is untrue.

Both women said that following the overthrow of the Somoza regime in 1979, there were positive changes in such areas as health care, organized children's centers, agricultural cooperatives and literacy programs in the form of neighborhood libraries. They said they saw the results of the changes during their tour.

But both said there is more to be done about child care, because more than 40 percent of Nicaraguan women are single mothers and the raising of children has always been the responsibility of women.

The involvement of Nicaraguan women in discussing and See NICARAGUA, back page
How does winter weather affect you?

Mike Moran, civil engineering sophomore:
I kind of like it sometimes, especially when it's raining. I get more studying done. I also like to ski, so I like the snow.

Angele Zwemke, liberal studies junior:
It makes me happy. When it rains it reminds me of when I was little and I'd come home and my mom would have chocolate chip cookies waiting for me.

Wendy Elliott, human development senior:
It makes me happy. When it rains it reminds me of when my mom would have chocolate chip cookies waiting for me.

Marilyn Ziegler, management and marketing senior:
I kind of like it sometimes, weather and going to the beach. It makes me want to cuddle up next to the fireplace with a blanket and a glass of wine.

She works hard for the money

REPORTER'S NOTEBOOK

Karin Tindall

It seems that just about every one I meet asks me, "Where do you work?" I guess for some people, this question isn't a problem. But for me, the question always makes me cringe.

It's not that I'm embarrassed about my job. I really like working, it's just that I have the feeling that I should be starting down into a real job.

So, I go ahead and say, "I work for Festival Cinemas in Arroyo Grande!" At this point, questioners are either impressed, and I reason that they come from a town with a one-screen theater, or they are a little put off, probably because they know that I am a senior in college.

Actually, if it weren't for a couple of minor problems — the money, the new owners, the new rules, the rude customers — everything would be great.

The Money: I've been working there for two years coming up in March. How much money do I make? An embarrassing $3.95 per hour. Can you believe?

The New Owners: Oh, this one is a killer. Festival was sold to Paramount Pictures a few months back. What's so bad about that? Paramount gave Mann Theater (as in the Fremont, which isn't the best theater in town), control over Festival. Now don't get me wrong, Fremont employees, I'm not trying to cut you down; I'm just spoiled from working at Festival. Anyway, Mann is totally changing Festival's look to try to make it fit its mold and we are about to go crazy.

The New Rules: As we finally got down the system of looking at ticket numbers when customers enter a theater, Mann has the gall to make us not look at the tickets, but tear them too. Now I don't know what our customers think about this, but by the nasty comments I pretend not to hear, I'd say they think we are crazy. Not only that, I think that they think we are trying to do it just too annoy them. It's not us, I swear.

Number Two: Raises — As of last week, we were informed that we would no longer receive raises. "You mean to tell me," I said, "that I've been working here for almost two years and I won't get another raise?" "That's right," said my poor manager. "Mann Theaters expects that the turnover rate for employees should be about three months. No wonder.

Number Three: The latest rule is that from now on no employees will be admitted into movies during the weekend unless they pay. "Are you kidding me?" I asked my poor manager "No!" he said. As an employee, you get to see any movie any time (except for weekends) for free.

Number Four: Rude Customers — Don't need to be explained.

Number Five: My fellow employees — They are a real problem for me. They are kind of put off by the rude customers, and they think I'm a little bit crazy. But for me, the question always makes me cringe.

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Judge blocks Deaver indictment

WASHINGTON (AP) — A federal judge on Wednesday temporarily stopped an independent counsel from seeking an indictment against one-time Reagan aide Michael K. Deaver for allegedly lying to a federal grand jury and a congressional committee investigating his lobbying activities.

U.S. District Judge Thomas Penfield Jackson said Deaver had raised serious questions about the 1978 law establishing the office of independent counsel and the public interest would be best served by a temporary delay.

Jackson did not immediately set a date for a further hearing on Deaver's challenge of the Ethics in Government Act.

Independent counsel Whitney Seymour had said he would seek a four-count indictment charging Deaver with making false statements to a grand jury and to a house subcommittee.

Corporation to stay in S. Africa

CUPERTINO (AP) — Once again, an overwhelming majority of Hewlett-Packard shareholders have turned down demands that the Silicon Valley corporation pull out of South Africa.

By a margin of more than 8-1, the stockholders Tuesday made their feelings known at the corporation's annual meeting. The company's South Africa sales operation employs 260 people and generates $37 million in revenues.

The South African connection was the only sour note at the meeting, which also marked the end of 74-year-old William Hewlett's 38-year tenure on the board of directors.

It was the fourth time in six years that shareholders had rejected withdrawal from South Africa.

In a proxy statement, management said it opposed withdrawal from South Africa.

Filipinos celebrate anniversary

MANILA, Philippines (AP) — Filipinos cheered and danced Wednesday in the same streets where they stood en masse a year ago, faced down tanks with "people power'' and drove President Ferdinand E. Marcos into exile.

Bands played. Some people danced on cars and rooftops. The night sky blazed with fireworks at 9:05 p.m., the time on Feb. 25, 1986, at which Marcos and his wife Imelda left the presidential palace.

Filipinos celebrated the anniversary of the action that forced Marcos to leave the presidential palace.

Warrant given against archbishop

MILAN, Italy (AP) — Italian authorities have issued an arrest warrant against Archbishop Paul Marcinkus, the American who heads the Vatican bank, in connection with the 1982 collapse of Banco Ambrosiano, a judge investigating the case said Wednesday.

The judge, who spoke on condition of anonymity, told The Associated Press that the warrant charges Marcinkus, of Cierco, Ill., as "an accessory to fraudulent bankruptcy'' in Italy's biggest bank failure.

Marcinkus, who has repeatedly denied any wrongdoing, could not be reached for comment, but the Italian news agency AGI quoted him as saying he knew nothing about any action taken against him by Milan prosecutors.

The judge said police could not serve the warrant on the 65-year-old archbishop unless he leaves Vatican City, which has the status of a foreign state. Marcinkus lives at the Vatican.

Italy has no extradition treaty with the Vatican, but also live at the Vatican. Both men are also senior officials of the Vatican bank, Luigi Mennini and Pellegrino De Strobel, court sources reported.

Mennini, a managing director of the JOR, and De Strobel, chief accountant, are Italian citizens but also live at the Vatican. Both men are also charged as accessories to fraudulent bankruptcy, the sources said.

The American archbishop, who has helped Pope John Paul II on his numerous foreign voyages, II, had long been investigated in connection with $1.3 billion in loans made by Banco Ambrosiano to 10 overseas "dummy'' companies controlled by the JOR.

ART DEMO

Freelance Commercial Artist, Sharon Robison has learned that adaptability plays a big role in the creation of Commercial Art. She has a degree in Art and has produced camera ready illustration, logos, publication covers and ads. She has delved into many aspects of the business of Art, including teaching.

Please stop by to see Ms. Robison demonstrate art and graphic techniques using Berol markers, pencils and art sticks.

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One stereo radio
Six Prismacolor 48 color marker sets
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Study says college grads will wed

By Jane Gumerlock
Staff Writer

A study done recently by the U.S. Census Bureau disputes a 1986 Harvard-Yale marriage study which asserted that 35-year-old college educated women had little chance of being wed.

The new study predicts that 60 percent of women with college educations will actually marry. The Harvard-Yale study predicted that 80 percent of women over 30 with a college education would never marry.

Jeanne E. Moorman, author of the more recent study, said she conducted it because she was skeptical about the results of the Harvard-Yale study. Moorman said the previous study made assumptions that she wouldn't make. "I wanted to show that people could look at this differently," she said.

Neil G. Bennett, assistant professor of sociology at Yale and co-author of the 1986 study, said Moorman's study has no basis in reality because it is too simplistic. Moorman said she used a different demographic assumption to show that the Harvard-Yale results were not definitive, and were too extreme.

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She found that between 32 percent and 41 percent of 35-year-olds could expect to get married.

"Women are merely putting off marriage until a later age while they attend school," Moorman said. By the time women reach the age of 45, only about 6 percent have never been married, she said.

Also according to the study, 60 percent of women now between the ages of 35 and 40 probably will divorce during their lives.

The Harvard-Yale study led one magazine to predict that college educated women over 40 had more of a chance of being killed by a terrorist than finding a husband.

From page 1

Councilmember Glenna Dovey said the council cannot be involved in any cultural aspects of this project. "We can't wear two hats at the same time. We can encourage the groups to get together, but they all have such different needs that it's going to take a lot of effort to accomplish this end," she said.

Because the Fremont project would be government-funded, it must be open to general use, Dunin said. "We don't have anything that is at this point organized."

The idea of using the Fremont Theatre for the project has been considered for five years, but the facility has only recently become available because it was sold, and the new owners are amenable for either selling it or leasing it to the city, according to Toby Ross, city administrative officer.

"Efforts are being made to bring these groups together ... "
— Mayor Ron Dunin

The council agreed to come back in six weeks with a recommendation for funding and organizational structure for the project. "We also need to see if we can do them both at the same time," Ross said.

A WORD FROM

"PYTHON" PISCOPO EX-WRESTLER

ABOUT MILLER LITE

"DUH"*

* TRANSLATION: A SUPERBLY BREWED, FINE TASTING PILSNER BEER.
Feelings about a distant battle
Between neighboring homelands

By Jeff Blizzard, Staff Writer

Although the Persian Gulf war between Iran and Iraq is thousands of miles away and the war is not so far removed — because it is between their home countries.

Students from Iraq and Iran are frustrated for a couple of reasons. They see no end in sight to the six-year-old war between their countries, and they feel the strategic location of their countries has prolonged the war in the Persian Gulf area.

Mohammed Maleki, a graduate student in math, was born in Nahvand, Iran, about 100 miles from the border of Iraq. He has lived in the U.S. for eight years, and has brothers and sisters still living in Iran.

"I am against this war. There is no purpose in this war. It is aimless and destructive," said the Moslem. "I don't see the end of the war in the near future."

Maleki said the Iran-Iraq war is an "imperialist war" because the United States, Europe and Israel all have a stake in it by selling weapons.

"The superpowers don't want Khomeini to succeed. They are treating the religion of Islam as a tool for their own purposes."

By Jeff Blizzard, Staff Writer

Along their war-torn border, Iranians and Iraqis continue to fight each other. Thousands of miles away though, at Cal Poly, students from Iran and Iraq live together in peace — a brotherhood they say is needed to put an end to the fighting.

"I feel bad about the war, but I'm here and there is nothing I can do," said one Iranian student.

"I feel bad about the war, but I'm here and there is nothing I can do," said another Iranian student.

"We all believe in one religion; we have the same kind of lifestyle in both countries," said a third Iranian student.

"I feel bad about the war, but I'm here and there is nothing I can do," said a fourth Iranian student.

"We all believe in one religion; we have the same kind of lifestyle in both countries," said a fifth Iranian student.

"I feel bad about the war, but I'm here and there is nothing I can do," said a sixth Iranian student.

"We all believe in one religion; we have the same kind of lifestyle in both countries," said a seventh Iranian student.

"I feel bad about the war, but I'm here and there is nothing I can do," said an eighth Iranian student.

"We all believe in one religion; we have the same kind of lifestyle in both countries," said a ninth Iranian student.

"I feel bad about the war, but I'm here and there is nothing I can do," said a tenth Iranian student.

"We all believe in one religion; we have the same kind of lifestyle in both countries," said an eleventh Iranian student.

"I feel bad about the war, but I'm here and there is nothing I can do," said a twelfth Iranian student.

"We all believe in one religion; we have the same kind of lifestyle in both countries," said a thirteenth Iranian student.

"I feel bad about the war, but I'm here and there is nothing I can do," said a fourteenth Iranian student.

"We all believe in one religion; we have the same kind of lifestyle in both countries," said a fifteenth Iranian student.

"I feel bad about the war, but I'm here and there is nothing I can do," said a sixteenth Iranian student.
Potential candidates slow to get in 1988 race

WASHINGTON (AP) — Vice President George Bush is running for president. But he is not formally a candidate for the Republican nomination and won't be for several months.

Former Sen. Gary Hart, D-Colo., has a campaign manager and a full-time campaign headquarters in Denver. But he is not officially in the race.

Both Sen. Joseph Biden, D-Del., and former Secretary of State Alexander Haig, a Republican, have said they are running for their parties' 1988 nominations — but they have not “formally” announced those decisions.

These and other would-be presidents are playing out an elaborately choreographed charade of the pre-campaign campaign.

It is a time full of gentle evasions as the Democratic and Republican candidates-to-be race across the countryside, privately seeking support and money without benefit of official, legal candidate status. Public questions about their candidacies are often turned aside with complicated sentences and talk about decisions yet to be made.

Over the next few months, most will step up to podiums in their hometowns to declare they are officially, legally and formally seeking their parties' presidential nominations.

Only two — former Delaware Gov. Pierre du Pont, a Republican, and Rep. Richard Gephardt, D-Mo. — have formally announced their 1988 intentions. The others are mostly scheduled to announce in the next few months, with Hart, for example, making it official in April.

Of course, some may step up to the microphones to say they are not running, as New York Gov. Mario Cuomo did last week. Or they may say they aren't ready to decide about the race as Sen. Sam Nunn, D-Ga., did on Friday.

But at this point, politics, organizers and campaign consultants keep the hopefuls engaged in the dance where candidates are not really candidates.

For most, life is a bit easier before the announcement, the media scrutiny is less and the focus is on raising money, rather than spending it.

Gorbachev says tough times ahead

MOSCOW (AP) — Soviet leader Mikhail S. Gorbachev said Wednesday the toughest stage in his drive for domestic reform lies ahead and accused the West of going on the offensive to block the changes.

In a wide-ranging speech to the Congress of Soviet Trade Unions, the Soviet leader also cautioned his country's workers that tangible benefits of the new Kremlin policies would be awhile in coming.

"Many want a speedy social and material return," Gorbachev told the Kremlin gathering of delegates representing 188 Soviet labor organizations with 140 million members.

"Let us be frank, comrades: We can achieve better quality for our entire life in only one way — through effective and highly productive work."

He added: "Yes, indeed, the reorganization is affecting our short-term interests. But it meets the vital long-term interests of our working people. We ought to understand that."

Gorbachev said the West, led by the United States, opposed the reforms. "Imperialism and reactionary forces are doing their utmost to hinder, come what may, our onward development and compel us to remain on the tracks of military confrontation," he said.

The Soviet leader noted that a year ago to the day the Communist Party convened its 27th congress to endorse the leadership's campaign for economic efficiency and more openness in society.

He said the first steps have been taken but, "The main thing, and hence the most difficult, still lies ahead."

"Up to now, we have been mostly preparing for reorganization. Now it is time to get the reorganization actually moving," Gorbachev's remarks appeared clearly directed at winning support among union leaders and the labor rank-and-file, while cautioning supporters that the reforms were not quick fixes whose results would be immediately felt.

He noted that some Soviets were resisting change for reasons of personal interest but that other opponents of his policies were "selfless, honest people who so far remain captives of outdated notions."

The news agency Tass carried a text of the speech.

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- 8305 El Camino Real
- 466-7880

**Arroyo Grande**
- 140 S. Elm
- 481-3171

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$14.00
1110 Morro St. SLO expires 3/31/87

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Thursday in Business Administration and Education Building Room 206.

• The Graphic Design Club will have a speaker at 7:30 p.m. Thursday in University Union Room 220.

Thursday's Women's Week activities:

• A speech by Opio-Odongo titled "Beyond Crisis: Women and Social Development in Africa" will be at 9 a.m. Thursday in University Union Room 216.

• A panel discussion on "Government: Choosing a Piece of the Action" will be at 5 p.m. Thursday in University Union Room 216.

• Judy Grahn, poet and the author of Another Mother Tongue, will talk about "What Do I Mean by Women's Science?" at 11 a.m. Thursday in University Union Room 220 as part of the Arts & Humanities Lecture Series.

• A women's poetry reading by students, faculty and staff will be at noon Thursday in University Union Room 112.

• Margaret Berrio will talk about "Feminist Child Rearing: Another Mother" at 2 p.m. Thursday in University Union Room 216.

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• Music by D. Charlo Vogt, N.D., will be presented at 4 p.m. Thursday in University Union Room 216.

• The Maiko Women's Drum Ensemble will perform at 7 p.m. Thursday in Chumash Auditorium. Tickets are $3 in advance and $3.50 at the door.

friday 27

• Signsups for a trip to Catalina Island during the weekend will be Friday in the Escape Route, University Union Room 112.

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Date rape becoming more prevalent on college campuses

By Jeff Blizzard

Date rape becoming more prevalent on college campuses

Four people speaking on a panel about date rape Tuesday said that such incidents are called date rape and are becoming more common on college campuses. The panel was part of the many presentations during Women's Week.

Paul Cousins, coordinator of student development at Sierra Madre dorms, said that in approximately 90 percent of the rapes reported the victims knew the assailant — whether it was a friend or a date — even though very few cases of rapes are reported.

"Rape is forced sexual intercourse against a person's will and without their consent," said Cousins. "Sexual assault is forced genital contact against a person without their consent."

Cousins emphasized both men and women can be rape or sexual assault victims.

Rina Rich, a registered nurse and mental health counselor at the Health Center, said men often feel entitled to having sex with a woman after spending money on her during a date or a man makes comments about a woman's body if they are alone.

"A person has wined and dined a woman and says 'Hey, I spent a lot of money on you,'" said Rich.

If a man forced his girlfriend to have sex against her will after spending money on her on a date that, too, is rape, said Cousins.

Other myths discounted by Cousins included: rape is just sex, it is not rape unless a woman fights back; men who rape are insane; victims rarely know their attackers; and some women ask for it.

"Saying a woman is asking for it is like saying a man wants to get kicked in the groin," said Cousins.

He added that some women believe they have not been raped if they know the assailant, and that is wrong.

Fred Stultz, associate professor in psychology and human development, said women need to trust themselves, and to do so, "Trust your guts," said Stultz.

Stultz said if a conversation suddenly turns sexual in nature or a man makes comments about a woman's body if they are alone then women need to realize that these are warning cues.

Fred Stultz, associate professor in psychology and human development, said women need to trust their instincts and be aware of any cues that men may be giving.

"Trust your guts," said Stultz.

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MELVIN PARKER
Mustangs' senior forward making the most of limited playing time to prove he belongs

BY ELMER RAMOS, Staff Writer

Despite being a vital cog and the emotional spark on last season's NCAA tournament-winning Cal Poly basketball team, Melvin Parker was not named to any of the all-conference teams. In fact, he did not receive a single vote, not even for honorable mention.

So when the senior forward began his final season last November, he did so with a purpose—to prove that his absence from the all-conference list was a mistake.

"I figured this year I'd come back and show them that I deserved it," Parker says. "I'm not that big on individual awards, but I thought I deserved it last year.

Although Parker did not receive postseason honors, he made a definite impact on the Mustangs, who finished 12-2. He was Cal Poly's third-leading scorer (10.9) and second-leading rebounder (5.1), and was arguably the league's best sixth man.

With Cal Poly having wrapped up its second straight California Collegiate Athletic Association title, Parker feels he has succeeded in proving his worth. After all, he is among the conference leaders in scoring (15.2 ppg) and rebounding (6.9 rpg).

He says head coach Steve Beason has helped him improve his defense, especially underneath the basket. And after being almost exclusively an inside scorer last year, he has developed an effective jump shot from 12 feet.

His progress, however, has not come easily.

A moped accident and some difficulty learning Beason's new defensive scheme kept Parker out of the starting lineup for the first few games. Then, a couple of weeks into the season, his grandmother passed away, bringing him down emotionally.

After finally becoming a starter, he proved to be a force. In the conference opener against Cal State Bakersfield, he collected 25 points and 11 rebounds, numbers which earned him CCAA player-of-the-week honors. But foul trouble and a coaching decision knocked him out of the starting lineup a couple weeks later.

"They (coaches) say the reason I'm not out there is because of my lack of hustle and defense," Parker says. "I make defensive errors, but I don't think they're enough to keep me out of the game.

Although his playing time was cut, his production did not suffer. Having to generate excitement and help win championships. That, he says, is his way of thanking Cal Poly and San Luis Obispo for giving him the chance to shine.

"I love to hear the roar of the crowd," he says. "I play for the team and the crowd. I love to hear the roar of the crowd.

Parker admits that, at first, he sulked when he was demoted to bench duty.

"I became self-centered," he says, "but that wasn't good for the team. I can't be selfish, I'll do whatever is best for the team.

One of the things he does best is fire up the team and the crowd when he enters a game.

"I'm a very emotional player," he says. "I play for the team and the crowd. I love to hear the roar of the crowd.

Although they almost fought when they first met, Parker and Sean Chambers have become close friends and one of the best one-two punches in the league. When Parker scored his career-high 28 points last weekend, most of his buckets came on passes from Chambers, who collected 11 assists.

Last weekend turned out to be the climax of his career, Parker says. His shocking three-point basket in the final moments against Los Angeles and his 28 points against Northridge set up Mark Ota's consecutive-night, game-winning buckets.

"That (three-pointer) was my most memorable moment," he says. "I mean, to shoot a three-pointer when you're not a three-point shooter, that was great."

Although the CCAA tournament was a possible berth in the NCAA playoffs lie ahead, Parker knows his basketball career is near the end. However, he is not leaving unfulfilled. He is virtually assured of all-CCAA honors, and most important to him, he is going out a winner.

He can only speculate as to how much more he could have done had he stayed in school in the past four years. Five standpoint, he wants to play for the Mustangs.

"Psychologically, being a senior, it takes a lot out of you," he says. "I'll never play again after this year, so it hurts.

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"I'm a very emotional player," he says. "I play for the team and the crowd. I love to hear the roar of the crowd."
Foundation disputes its image as a ‘big, bad’ organization

By Karin Tindall

Staff Writer

When students buy a textbook at the bookstore, a soda out of a campus vending machine or a sandwich at the Sandwich Plant, they may not give too much thought as to where that money is going. The prices seem high, and many people may feel ripped off: someone is getting a profit from all this, but who?

However, the Cal Poly Foundation has a different view of the situation. The Foundation is the independent corporation that runs El Corral Bookstore and Food Service, and those who run these two arms of the Foundation say its purpose is not to make money, but to enrich the university by providing services and supporting programs.

Associate Director of Food Service Alan Cushman agreed that the Foundation isn’t the most popular organization on campus.

“The Foundation doesn’t have the best image in the world but it does all it can for the University,” said Cushman. He also said people tend to think of the organization as “the big, bad Foundation.”

What doesn’t help, according to Cushman, is that new students on campus are required to buy a meal plan when they live in the dorms. Because of this, students may develop a sense of being “ripped off” by the Foundation — and that feeling may be carried on throughout their stay at Cal Poly as they find themselves at the bookstore each quarter buying books and supplies.

However, according to Court Warren, operations manager for El Corral, most of the income derived from the sale of textbooks doesn’t go back to the bookstore. Depending on the book, between 77 and 80 percent of the ticket price is paid to the publisher. Another 20 to 23 percent goes to pay salaries, operating expenses and shipping charges.

The bookstore’s net income from each textbook dollar is between three quarters of a cent and one penny. Warren pointed out that this is net income, not net profit. “In fact, there is no profit because no one individual derives income,” he said.

The net income goes to the president’s office for University Services and is used for such things as organized fund-raising because the state can’t provide the needed money.

Warren emphasized that El Corral is concerned about high textbook prices. Warren said that in a survey comparing 89 of the largest bookstores in the country, including college bookstores at UCLA and Harvard, El Corral came in 31st under total sales, but came in 71st under gross margin of mark-up. This makes El Corral “one of the lowest mark-up stores in the nation,” he said.

Warren pointed out that El Corral has an “extremely aggressive” used book program. “That’s a way of keeping prices down for students,” he said.

El Corral’s operating expenses were rated 60th in the nation, a figure Warren is proud of. “We try to keep prices down,” he said, “and the statistics bear that out.”

However, Warren said that textbooks haven’t escaped inflation. “Prices have risen significantly during the past 15 years, and paper prices have gone up as well.”

“We are very proud of the fact that we have control of our expenses,” said Warren. The average inflation rate last year was less than 2 percent, while prior to that inflation has averaged between 5 and 7 percent each year.

With the net income from the bookstore, the Foundation supports university programs. Recently, the Foundation gave the University Development Center $400,000, with which the Center raised more than $7 million in donations to the university. “We provided the seed money,” Warren said.

Foundation Food Services also funds projects on campus. Food Services is responsible for all the food served on campus — everything from the vending machines in the dorms to meal plans to the Campus Store and the Snack Bar.

According to Cushman, about 40 percent of each incoming dollar goes to labor, 37 percent buys the food, and 18 percent goes to other operating expenses. Four percent goes into reserve.

Cushman said that out of each dollar, Food Services receives 1.5 cents to pay for the operation. He said that this money — like profits from bookstore sales — is put back into the university.

The money is invested in various projects, Cushman said. For example, last year the Foundation remodeled the Sandwich Plant, which cost $55,000.

Cushman said one goal Food Services has is to improve its service to get more students to eat on campus. “It takes a lot of time to go off campus to eat. If we can provide a nice environment and quality products, they’ll stay.”

In addition to ongoing university projects, the Foundation is giving money to athletics. Cushman said that after a student vote urged the Foundation to help “ball out” the sinking program, the Foundation was willing to put in half of the money because the students were willing to do the same. “It was a commitment by the students, so the Foundation committed.”

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CONFERENCE

From page 1 to be a top national conference," said Ken Walters, dean of the School of Business. "Genetech is the success story of the '80s," said Walters. "They will get exposure to people who have started their own company and been successful with it.

"In order to compete, the United States has to take new technology to the market. This involves marketing, product development, finance and putting together a company. All of those make up an entrepreneur.

The conference was organized primarily by two Cal Poly business students, Kara Smith and Keith Eggleton. Walters picked the two to help him put together the conference. Both Smith and Eggleton were sent to Georgia to be a top national conference," said Walters. "They will get exposure to people who have started their own company and been successful with it.

"In order to compete, the United States has to take new technology to the market. This involves marketing, product development, finance and putting together a company. All of those make up an entrepreneur."

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CONFERENCE

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Walters said the conference will help the students learn what opportunities are available for them. "They will get exposure to people who have started their own company and been successful with it.

"In order to compete, the United States has to take new technology to the market. This involves marketing, product development, finance and putting together a company. All of those make up an entrepreneur."

The conference is set to take place on April 3 and 4 at the Park Suite Hotel. Students who are interested in going to the conference must first apply because only a number of students will be accepted to attend. Applications are due March 1. There is no charge for attending the conference.

"We are primarily looking for business or engineering students with an interest in high-tech management," said Walters.

According to Eggleton, applicants will be selected on the basis of interest in the topic, extracurricular involvement and primarily an upper division class standing. Grade point average is not a factor in the decision.

A number of other California universities and universities from throughout the Western states have been invited to attend.

"The conference will help the students learn what opportunities are available for them," said Walters. "They will get exposure to people who have started their own company and been successful with it.

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NIGARAGUA

From page 1 evaluating the first draft of the new constitution could be a help in this area. As a result of these sessions, the new constitution will establish equality between men and women.

Because many women are single heads of households, the constitution will ensure that men share equally in raising all of their children, regardless of whether they are married to the children's mothers, they said.

During their trip, both women saw prison chambers where children had been drowned and electrocuted during Somoza's regime. They said they spoke with one woman who in the last few days of Somoza's reign saw her own child and other randomly-chosen neighborhood children executed.

Thomas said the material aid given to women's organizations in Nicaragua has helped to improve their lives.

"Up to this date we have raised and donated to (Nicaraguan women's groups) AMES and AMNLAE $35,000 in support," said Thomas. "One thing to remember with material aid is how far a little money goes."

Decision said Nicaraguan people were very friendly during their visit and held no animosity toward the American group. She said Nicaraguans told them the American public has to share part of the blame for the Contras being supported by the United States, because the public has believed President Reagan's lies.

"The women of Nicaragua wanted to send back their message of peace and their hope for an end to the Contra war," said Thomas.

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